Name  
Street/PO Box  
Suburb NSW Postcode

Email: xx

Dear Minister,

I own and operate XXXXX in the electorate of XXXXXX. My business employs XXX people including XXX apprentices.

Since the lockdown in Sydney/New South Wales was announced the showroom/s have been restricted from opening to the public and Government-issued stay at home orders have meant very few customers require service or repairs on their vehicles. This is having a significant financial effect on my business.

I am grateful for the disaster assistance payments which have been provided to my employees, as it helped those who have been stood down or needed to reduce their working hours. However, my business and many other Dealerships in the state are unable to access the JobSaver program due to the fact, that they are over the turnover threshold. Many Dealerships turnover more than $250 million per annum, but this is due to the high value of the goods they sell, and it does not reflect profits in the industry which are razor thin (0.9% in 2019).

Furthermore, many Dealerships such as mine are run as independent businesses but because a larger group owns a share of my Dealership, the business is treated as an associated entity and the turnover exceeds the threshold.

Dealers have been required to shut their doors by the Government, but we continue to have fixed costs and the losses being incurred are significant. Even access to JobSaver would not make my business profitable, but it would partially mitigate the losses I am experiencing.

As this lockdown drags on, my Dealership will come under increasing pressure and my ability to continue operating and employing as many people as we do will be called into question.

We are determined to play our part in limiting the spread of COVID-19, but the prolonged lockdown has placed my business under significant pressure. Unless the threshold is increased to over $1 billion or the requirement to aggregate businesses under the banner of a group is abandoned, I fear I will not be able to maintain the current staffing levels.

I ask that any reconsideration of support during this lockdown takes into account the vital role Dealers play in Australia. Turnover thresholds count against many of us Dealers, who would hardly be described as big offshore businesses and future support should bear this in mind.

Kind regards,

xxxx