



FACTSHEET #1 NSW MOTOR DEALERS AND REPAIRERS REGULATION 2025 - WHAT'S CHANGING



ONLINE SELLING REQUIREMENTS

Commencement: 1 September 2025 (transition period to 1 December 2025 for existing online dealers).

Overview

New provisions now govern the sale of motor vehicles online. Dealers currently operating online have until 1 December 2025 to notify NSW Fair Trading and meet all below requirements. Dealers who commence online selling after 1 September 2025 must notify NSW Fair Trading at least 20 business days before starting sales.

Key Requirements

1. Notification to Fair Trading

Dealers must use the prescribed form to provide:

- Their website address with a .au domain,
- The location where vehicles offered online are stored, and
- The address of the business office.

2. Licence Display

Dealer licence numbers must appear prominently and clearly identified on websites and in all advertising.





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Key Requirements Continued

3. Prescribed Forms Online

Required sale forms must be displayed on the website and with each vehicle listing so buyers can easily access all statutory information.

4. Vehicle Inspections

Online purchasers must be given a genuine opportunity to inspect the vehicle before sale and again at delivery or collection.

5. Deposit Limit

Dealers may request a maximum deposit of 10 per cent of the purchase price.

6. Cooling-off Period

A statutory cooling-off period applies until 5 pm on the next day after purchase for dealer financed vehicles purchased online.

What Should Dealers in NSW Do?

- Lodge the notification form early to avoid any interruption to online operations.
- Audit websites to ensure licence numbers and prescribed forms are displayed correctly.
- Train staff to handle inspection requests and enforce deposit limits.
- Update internal procedures so that vehicle inspection opportunities and cooling-off periods are properly documented.

More Information

Further information is available on the NSW Fair Trading website - [Online Motor Dealing](#).

To notify Fair Trading, download and complete the [Change to Notified Premises Form](#).